

**REPORT TO MAYOR AND COUNCIL**

TO THE HONORABLE MAYOR AND COUNCIL:

DATE: December 9, 2014

SUBJECT: APPROPRIATE \$126,775 AND AUTHORIZE THE CITY MANAGER TO AWARD AN EQUIPMENT AND INSTALLATION CONTRACT IN THE AMOUNT OF \$126,775 TO GAMETIME FOR REPLACEMENT OF THE PLAYGROUND EQUIPMENT AT JOHN F. BALDWIN PARK (GENERAL FUND)

Report in Brief

Staff recently became aware of an up to 100% matching grant opportunity with GameTime for the purchase of playground equipment to replace existing worn out playground equipment at Baldwin Park. The grant program stipulated that equipment must ship by December 31, 2014. Given the expedited timeline for this grant opportunity, staff submitted an application and received approval from GameTime for a 100% grant match.

Staff recommends that Council appropriate \$126,775 from the General Fund and authorize the City Manager to award an equipment and installation contract in the amount of \$126,775 to GameTime for replacement of the playground equipment at John F. Baldwin Park.

Background

In late October 2014, staff became aware of an up to 100% matching grant opportunity with GameTime, a playground equipment manufacturer. The grant application deadline was December 3, 2014 and the grant rules stipulated that equipment must be shipped prior to December 31, 2014. Given the quick timeline, staff submitted an application for grant consideration for the replacement of the playground equipment at Baldwin Park. Staff was notified in early November that Concord had been approved for a matching grant award of 100%.

Baldwin Park was selected for playground replacement for several reasons. The current equipment at Baldwin Park has deteriorated significantly, with equipment pieces chipping and delaminating. These issues were noted by the community collaborative who conducted the Monument Community Parks Assessment. Baldwin also met the criteria for quickly delivering a project due to its "site ready" status to receive equipment. This site does not require any additional site preparation, excavation, or environmental review as the project is replacing existing playground equipment. Finally, this playground is heavily used by adjacent pre-school programs and the local neighborhood making this a project of high priority.

**APPROPRIATE \$126,775 AND AUTHORIZE THE CITY MANAGER TO AWARD AN
EQUIPMENT AND INSTALLATION CONTRACT IN THE AMOUNT OF \$126,775
TO GAMETIME FOR REPLACEMENT OF THE PLAYGROUND EQUIPMENT
AT JOHN F. BALDWIN PARK (GENERAL FUND)**

December 9, 2014

Page 2

Discussion

In consultation with City staff, GameTime submitted a proposal for installation of a “sailing ship” themed playground structure. Staff received input from the pre-school teachers in the Parks & Recreation Pre-school program who identified equipment and modules that would appeal to a wide cross-section of youth, but with additional emphasis on the younger age range given the multiple pre-school providers directly adjacent to the playground. The playground equipment eligible for the 100% matching grant award is reflected in quote #110963 (Attachment 1). This grant saved the City 50% on the cost of the playground equipment.

In addition, quote #110970 (Attachment 2) includes expansion of the playground swings from the current two swings to four, engineered wood fiber safety surfacing, installation costs, and a third party safety audit following installation. Installation of the new replacement playground would occur in January 2015.

GameTime has successfully supplied and installed playgrounds most recently at Newhall Community Park and Cambridge Park. GameTime is a contract supplier with U.S. Communities, which is a nonprofit instrumentality of the government, formed under U.S. Code, Title 26, Internal Revenue Code, and is incorporated in California under the Nonprofit Public Benefit Corporation Law. U.S. Communities has lead agencies that perform the competitive bidding and selection process, after which other agencies can “piggyback” on the contracts awarded as a result of these bids. The City Attorney’s Office has determined that the City may use this method of procurement for these projects using U.S. Communities, which is similar to using CMAS (California Multiple Award Schedules) because construction is not required to install the play equipment.

Fiscal Impact

In order to take advantage of the 100% matching grant opportunity provided by GameTime, this project requires Council approval and appropriation of \$126,775 of General Funds. On January 27, 2015, staff intends to bring forth revenue adjustments that will offset this additional appropriation through the mid-year budget update. However, this request is being made at this time to allow the City to participate in the GameTime matching grant program, as discussed above. It is estimated that by using U.S. Communities, \$5,000 was saved by eliminating the project bidding and award process, including preparation of plans and specifications. In addition, \$55,791 was saved through the 100% matching grant program.

Public Contact

The Council Agenda was posted.

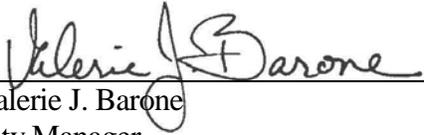
**APPROPRIATE \$126,775 AND AUTHORIZE THE CITY MANAGER TO AWARD AN
EQUIPMENT AND INSTALLATION CONTRACT IN THE AMOUNT OF \$126,775
TO GAMETIME FOR REPLACEMENT OF THE PLAYGROUND EQUIPMENT
AT JOHN F. BALDWIN PARK (GENERAL FUND)**

December 9, 2014

Page 3

Recommendation for Action

Staff recommends that Council appropriate \$126,775 from the General Fund and authorize the City Manager to award an equipment and installation contract in the amount of \$126,775 to GameTime for replacement of the playground equipment at John F. Baldwin Park.



Valerie J. Barone

City Manager

Valerie.Barone@cityofconcord.org

Prepared by: Joan Carrico

Director of Parks & Recreation

Joan.Carrico@cityofconcord.org

Reviewed by: Scott P. Johnson

Assistant City Manager

Scott.Johnson@cityofconcord.org

Attachment 1 – GameTime Proposal, Quote #110963

Attachment 2 – GameTime Proposal, Quote #110970



A PLAYCORE company

C/O MRC
 PO Box 106
 Spring Lake, NJ 07762
 Ph: 732-458-1111
 Fx: 732-974-0226
 Em: MRC@GAMETIME.COM
 Web: www.mrcrec.com

QUOTE
 #110963

11/18/2014

CA Concord Baldwin Park Playground Ship w/ Sunblox Sail Roof

Concord City of
 Attn: Steve Voorhies
 1950 Parkside Dr
 Concord, CA 94519
 Phone: 925-671-3202 cell
 voorhies@ci.concord.ca.us

Project #: P76341
 Ship To Zip: 94519

Quantity	Part #	Description	Unit Price	Amount
1	RDU	Game Time - PowerScape Ship Themed Play Structure - as shown on drawing dated 11.18.14	\$111,581.00	\$111,581.00

Price is based on GameTime's 2014 Matching Grant Promotion
 Price/Grant extended to 11.26.14
 Check for full payment is due with order
 Equipment must ship by 12.31.14

SubTotal: \$111,581.00
 Discount: (\$55,790.50)
 Tax: \$5,021.15
 Freight: \$5,400.00
Total Amount: \$66,211.65

Price excludes installation and safety surfacing
 ls.af
 Contract: USC

CHOOSE YOUR COLOR SCHEME:

IT IS VERY IMPORTANT THAT YOU CHOOSE A COLOR SCHEME FOR YOUR MODULAR PLAYGROUND UNIT AT TIME OF ORDER. PLEASE SELECT FROM ONE OF THE MANY "PLAY PALETTES" LISTED IN THE BACK OF THE GAMETIME CATALOG OR ON OUR WEBSITE: www.gametime.com. INDICATE YOUR SELECTION BELOW.

GAMETIME PLAY PALETTE: _____

NOTE: COLOR SELECTION FOR ALL OTHER EQUIPMENT SHOULD BE ENTERED IN THE SPACE PROVIDED UNDER THAT SPECIFIC ITEM.



A PLAYCORE Company

C/O MRC
PO Box 106
Spring Lake, NJ 07762
Ph: 732-458-1111
Fx: 732-974-0226
Em: MRC@GAMETIME.COM
Web: www.mrcrec.com

QUOTE
#110963

11/18/2014

CA Concord Baldwin Park Playground Ship w/ Sunblox Sail Roof

This quotation is subject to policies in the current GameTime Park and Playground Catalog and the following terms and conditions. Our quotation is based on shipment of all items at one time to a single destination, unless otherwise noted, and changes are subject to price adjustment. Purchases in excess of \$1,000.00 to be supported by your written purchase order made out to GAMETIME, c/o Marturano Recreation. Kindly issue one order for the equipment and a separate order for surfacing and/or equipment installation services. Customer is responsible for any required permits and fees pertaining to such permits.

PRICING / PAYMENT: This quote is valid for 30 days from date of quotation.

Payment terms: Check in full at time of order made payable to Gametime.

TAXES: State and local taxes, if applicable, will be added at time of invoicing unless a tax exempt certificate is provided at the time of order entry.

FREIGHT/SHIPMENT: Freight charges: Prepaid and added at time of invoicing. Shipment: order will ship within 30-45 days after GameTime's receipt and acceptance of your Purchase Order, signed quotation and color selections.

RECEIPT OF GOODS: Customer is responsible for unloading and uncrating equipment from truck. Customer shall receive, unload and inspect goods upon arrival, noting any discrepancies on the Delivery Receipt prior to written acceptance of the shipment.

INSTALLATION: Installation by G&G BuildersInc., a Gametime Certified Installer. The attached certified installer form must be completed to assure the customer understands the terms of installation listed briefly below: Installation assumes a flat, dirt surface with no grading preparation required. Gametime's installer is not responsible for any site preparation, and/or grading. Customer is responsible for calling 888-DIG-SAFE a minimum of 72 hours before installation is to begin. Direct access is required for large construction vehicles. All work is to be done in one move. All excavated material is to remain on site. Customer is responsible for accepting delivery, storage of equipment and transporting equipment from storage to the site, if storage is other than installation site. Customer will be responsible for unloading the truck and disposal of packaging. The installation of the safety surfacing and/or border timbers is not included in the above price. Unforeseen subsurface obstructions may incur additional charges.

EXCLUSIONS: unless specifically included, this quotation excludes all site work and landscaping; removal of existing equipment; acceptance of equipment and off-loading; storage of goods prior to installation; safety surfacing; borders and drainage provisions.

TO ORDER: Please complete the acceptance portion of this quotation and provide color selections, check in full and other key information requested. Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.

Sales Representative: Leo Seavey



A PLAYCORE Company

C/O MRC
PO Box 106
Spring Lake, NJ 07762
Ph: 732-458-1111
Fx: 732-974-0226
Em: MRC@GAMETIME.COM
Web: www.mrcrec.com

QUOTE
#110963

11/18/2014

CA Concord Baldwin Park Playground Ship w/ Sunblox Sail Roof

Acceptance of quotation:

Accepted By (printed): _____

P.O. No: _____

Signature: _____

Date: _____

Title: _____

Phone: _____

Email: _____

Facsimilie: _____

Purchase Amount: **\$66,211.65**

Order Information:

Bill To: _____

Ship To: _____

Contact: _____

Contact: _____

Address: _____

Tel: _____

Address: _____

Address: _____

City, State, Zip: _____

City, State, Zip: _____

SALES TAX EXEMPTION CERTIFICATE #: _____
(PLEASE PROVIDE A COPY OF CERTIFICATE)



A PLAYCORE COMPANY

C/O MRC
 PO Box 106
 Spring Lake, NJ 07762
 Ph: 732-458-1111
 Fx: 732-974-0226
 Em: MRC@GAMETIME.COM
 Web: www.mrcrec.com

QUOTE
 #110970

11/18/2014

CA Concord Baldwin Park Playground Option 2

Concord City of
 Attn: Steve Voorhies
 1950 Parkside Dr
 Concord, CA 94519
 Phone: 925-671-3202 cell
 voorhies@ci.concord.ca.us

Project #: P76341
 Ship To Zip: 94519

Quantity	Part #	Description	Unit Price	Amount
1	RDU	Game Time - PrimeTime 2-Bay Swing - (2) Enclosed tot Seats and (2) Belt Seats	\$2,517.00	\$2,517.00
1	EWf	GT-Impax - Supply 218 CY Engineered Wood Fiber Safety Surfacing	\$7,334.00	\$7,334.00
1	INSTALL	by G&G Builders Inc - 1) Stockpile Existing Wood Fiber 2) Demo and Remove Concrete Pads and Rubber Tiles 3) Demo Existing Play Structures 4) Form & Pour New Concrete ADA Ramp 5) Install GameTime Play Equipment 6) Spread Existing & New Wood Fiber 7) Security Fence and Dumpster	\$48,165.00	\$48,165.00
1	INSTALL	Third Party Audit by Safeplay by Design Inc	\$460.00	\$460.00

ls.af
 Contract: USC

SubTotal: \$58,476.00
 Discount: (\$151.02)
 Tax: \$873.00
 Freight: \$1,364.85
Total Amount: \$60,562.83

CHOOSE YOUR COLOR SCHEME:

IT IS VERY IMPORTANT THAT YOU CHOOSE A COLOR SCHEME FOR YOUR MODULAR PLAYGROUND UNIT AT TIME OF ORDER. PLEASE SELECT FROM ONE OF THE MANY "PLAY PALETTES" LISTED IN THE BACK OF THE GAMETIME CATALOG OR ON OUR WEBSITE: www.gametime.com. INDICATE YOUR SELECTION BELOW.

GAMETIME PLAY PALETTE: _____

NOTE: COLOR SELECTION FOR ALL OTHER EQUIPMENT SHOULD BE ENTERED IN THE SPACE PROVIDED UNDER THAT SPECIFIC ITEM.



A PLAYCORE Company

C/O MRC
PO Box 106
Spring Lake, NJ 07762
Ph: 732-458-1111
Fx: 732-974-0226
Em: MRC@GAMETIME.COM
Web: www.mrcrec.com

QUOTE
#110970

11/18/2014

CA Concord Baldwin Park Playground Option 2

This quotation is subject to policies in the current GameTime Park and Playground Catalog and the following terms and conditions. Our quotation is based on shipment of all items at one time to a single destination, unless otherwise noted, and changes are subject to price adjustment. Purchases in excess of \$1,000.00 to be supported by your written purchase order made out to GAMETIME, c/o Marturano Recreation. Kindly issue one order for the equipment and a separate order for surfacing and/or equipment installation services. Customer is responsible for any required permits and fees pertaining to such permits.

PRICING / PAYMENT: Pricing f.o.b. factory, firm for 30 days from date of quotation. Payment terms: Purchase order made payable to GameTime. Net 30 days for tax supported governmental agencies. A 1.5% per month finance charge will be imposed on all past due accounts. Equipment shall be invoiced separately from other services and shall be payable in advance of those services and project completion. Retainage not accepted.

TAXES: State and local taxes, if applicable, will be added at time of invoicing unless a tax exempt certificate is provided at the time of order entry.

FREIGHT/SHIPMENT: Freight charges: Prepaid and added at time of invoicing. Shipment: order will ship within 30-45 days after GameTime's receipt and acceptance of your PURCHASE ORDER, signed quotation and color selections.

RECEIPT OF GOODS: Customer is responsible for unloading and uncrating equipment from truck. Customer shall receive, unload and inspect goods upon arrival, noting any discrepancies on the Delivery Receipt prior to written acceptance of the shipment.

INSTALLATION: Installation by G&G BUILDERS INC, a Gametime Certified Installer. The attached certified installer form must be completed to assure the customer understands the terms of installation listed briefly below: Installation assumes a flat, dirt surface with no grading preparation required. Gametime's installer is not responsible for any site preparation, and/or grading. Customer is responsible for calling 888-DIG-SAFE a minimum of 72 hours before installation is to begin. Direct access is required for large construction vehicles. All work is to be done in one move. All excavated material is to remain on site. Customer is responsible for accepting delivery, storage of equipment and transporting equipment from storage to the site, if storage is other than installation site. Customer will be responsible for unloading the truck and disposal of packaging. The installation of the safety surfacing and/or border timbers is not included in the above price. Unforeseen subsurface obstructions may incur additional charges.

EXCLUSIONS: unless specifically included, this quotation excludes all site work and landscaping; removal of existing equipment; acceptance of equipment and off-loading; storage of goods prior to installation; safety surfacing; borders and drainage provisions.

TO ORDER: Please complete the acceptance portion of this quotation and provide color selections, PURCHASE ORDER and other key information requested. Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.

Sales Representative: Leo Seavey



A PLAYCORE Company

C/O MRC
PO Box 106
Spring Lake, NJ 07762
Ph: 732-458-1111
Fx: 732-974-0226
Em: MRC@GAMETIME.COM
Web: www.mrcrec.com

QUOTE
#110970

11/18/2014

CA Concord Baldwin Park Playground Option 2

Acceptance of quotation:

Accepted By (printed): _____

P.O. No: _____

Signature: _____

Date: _____

Title: _____

Phone: _____

Email: _____

Facsimilie: _____

Purchase Amount: **\$60,562.83**

Order Information:

Bill To: _____

Ship To: _____

Contact: _____

Contact: _____

Address: _____

Tel: _____

Address: _____

Address: _____

City, State, Zip: _____

City, State, Zip: _____

SALES TAX EXEMPTION CERTIFICATE #:
(PLEASE PROVIDE A COPY OF CERTIFICATE) _____