

**REPORT TO MAYOR AND COUNCIL**

TO THE HONORABLE MAYOR AND COUNCIL:

DATE: June 9, 2015

SUBJECT: AUTHORIZE THE PURCHASE OF DELL COMPUTER EQUIPMENT IN THE AMOUNT OF \$96,592.24 (COMPUTER REPLACEMENT FUND)

Report in Brief

Staff recommends that the City Council approve the purchase of Dell computer equipment in the amount of \$96,492.24 to replace old and obsolete computers and monitors.

Background

The IT Department maintains a fleet of approximately 450 Personal Computers manufactured by Dell Computer Corporation. The IT Department has an established program to replace approximately 20% of the PC's each year.

Discussion

Industry standard best practice is to replace desktop computers after five years to ensure computer equipment operates effectively with the latest software versions. Doing so minimizes the risk of equipment failures, assuring that staff remains productive. Concord's IT Department employs this best practice. One hundred (100) desktop computers at a cost of \$88,633.51 and forty (40) monitors at a cost of \$7,958.73 are scheduled for replacement.

This equipment is being acquired utilizing the WSCA-NASPO multi-state cooperative purchasing program that provides pre-negotiated discounts of up to 56%.

This replacement purchase is for Fiscal Year 2014/15 computer replacement cycle. The purchase of these computers are fully funded in the Capital Improvement Project 2218 as approved by Council for Fiscal Year 14/15, which is funded from the City's IT equipment replacement fund.

If the City determines not to replace these computers, staff would expect to see interruptions to staff productivity, increased repair costs, and inability to run the latest version of software. Obsolete software would result in diminished security and increased risk of virus infection, data loss and exposure of confidential information.

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Fiscal Impact

Funded in Fiscal Year 14/15 capital budget in Capital Improvement Project 2218 as approved by Council.

Public Contact

Posting of the Council Agenda

Recommendation for Action

Staff recommends the City Council approve the purchase of Dell Computer equipment for \$96,592.24 to replace obsolete desktop computers and monitors.

Prepared by: Doug Elloway
IT Operations Manager



Valerie Barone
City Manager

Reviewed by: Jeff Lewis
Director of Information Technology

Attachment 1: Dell Quotations for Computer Equipment



QUOTATION

Quote #: 707473321
Customer #: 84215760
Contract #: WN99ABZ
Customer Agreement #: WSCA B27160
Quote Date: 05/12/2015
Customer Name: CITY OF CONCORD

Date: 5/12/2015

Thanks for choosing Dell! Your quote is detailed below; please review the quote for product and informational accuracy. If you find errors or desire certain changes please contact your sales professional as soon as possible.

Sales Professional Information

SALES REP:	MARCUS FIELDS	PHONE:	1800 - 4563355
Email Address:	M.Fields@Dell.com	Phone Ext:	513-9044

SOFTWARE & ACCESSORIES

GROUP TOTAL: \$7,314.80

Product	Quantity	Unit Price	Total
Dell 19 Monitor - P1914S (857-BBBE)	40	\$178.87	\$7,154.80
State Environmental Fee for display 15 inches, less than 35 inches (600-0277)	40	\$4.00	\$160.00
3YR Limited Warranty Monitor, Advanced Exchange (986-4872)	40	\$0.00	\$0.00

*Total Purchase Price:	\$7,958.73
Product Subtotal:	\$7,154.80
Tax:	\$643.93
Shipping & Handling:	\$0.00
State Environmental Fee:	\$160.00
Shipping Method:	LTL 5 DAY OR LESS

(* Amount denoted in \$)

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QUOTATION

Quote #: 707514095
Customer #: 84215760
Contract #: WN99ABZ
Customer Agreement #: WSCA B27160
Quote Date: 05/12/2015
Customer Name: CITY OF CONCORD

Date: 5/12/2015

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Sales Professional Information

SALES REP:	MARCUS FIELDS	PHONE:	1800 - 4563355
Email Address:	M_Fields@Dell.com	Phone Ext:	513-9044

GROUP: 1 QUANTITY: 100 SYSTEM PRICE: \$832.39 GROUP TOTAL: \$83,239.00

Description	Unit Price	Quantity	Extended Price
OptiPlex 9020 Small Form Factor (210-AATO)	\$189.92	100	\$18,992.00
8GB (2x4GB) 1600MHz DDR3 Non-ECC (370-AAMG)	\$70.23	100	\$7,023.00
US English (QWERTY) Dell KB212-B QuietKey USB Keyboard Black (580-AAQX)	\$3.78	100	\$378.00
No Monitor (480-ABHJ)	\$0.00	100	\$0.00
Intel Integrated Graphics, Dell OptiPlex (490-BBFG)	\$0.00	100	\$0.00
No Wireless (555-BBFO)	\$0.00	100	\$0.00
500GB Solid State Hybrid Hard Drive, 5,400 rpm (400-AANE)	\$70.23	100	\$7,023.00
Cable for SATA HDD, OptiPlex (470-AAEF)	\$0.00	100	\$0.00
Bracket for 2.5inch HDD, OptiPlex (575-BBBR)	\$0.00	100	\$0.00
Ubuntu Linux 12.04 (605-BBDF)	\$5.40	100	\$540.00
US Order (332-1286)	\$0.00	100	\$0.00
OptiPlex 9020 Small Form Factor Chassis w/ up to 85 Percent Efficient PSU (Bronze V2) (329-BCKC)	\$0.00	100	\$0.00
Dell USB Optical Mouse MS111 (570-AACR)	\$2.70	100	\$270.00
No ESTAR (387-BBCG)	\$0.00	100	\$0.00
No Bcom required (555-BBKH)	\$0.00	100	\$0.00
8X DVD+/-RW Drive (429-AADT)	\$26.47	100	\$2,647.00
Internal Dell Business Audio Speaker (520-AABP)	\$4.86	100	\$486.00
No Wireless (555-BBFO)	\$0.00	100	\$0.00
System Power Cord (Philipine/TH/US) (450-AAOJ)	\$0.00	100	\$0.00
OS-Windows Media Not Included for N-Series (620-AALW)	\$0.00	100	\$0.00
Thank You for Choosing Dell (340-ADBJ)	\$0.00	100	\$0.00
No Quick Reference Guide (340-ABKW)	\$0.00	100	\$0.00
Microsoft(R) Office Software Not Included (379-BBDB)	\$0.00	100	\$0.00
Dell Limited Hardware Warranty Plus Service (997-6870)	\$233.00	100	\$23,300.00
Onsite/In-Home Service After Remote Diagnosis 3 Years (997-6872)	\$0.00	100	\$0.00

No Special BIOS Setup Required (696-BBBC)	\$0.00	100	\$0.00
Intel vPro Technology Enabled (631-AABI)	\$21.61	100	\$2,161.00
No Diagnostic/Recovery CD media (340-ABJI)	\$0.00	100	\$0.00
No Quick Reference Guide (340-ABKW)	\$0.00	100	\$0.00
DisplayPort-DVI Adapter (470-AAIO)	\$8.10	100	\$810.00
Linux OS related Software (640-BBJD)	\$0.00	100	\$0.00
NO RAID (817-BBBN)	\$0.00	100	\$0.00
No Anti-Virus software (650-AAHJ)	\$0.00	100	\$0.00
Intel Core i7-4790 Processor (Quad Core, 3.6GHz, 8MB Cache, w/HD Graphics 4600) (338-BFIK)	\$183.67	100	\$18,367.00
No DDPE Encryption Software (954-3465)	\$0.00	100	\$0.00
Chassis Intrusion Switch (461-AAAX)	\$1.62	100	\$162.00
No Intel Responsive (551-BBBJ)	\$0.00	100	\$0.00
Basic Support Asset Label without Company Name (365-0533)	\$5.40	100	\$540.00
CFI,Information,VAL,CHASSISDEF,Factory Install (377-8262)	\$0.00	100	\$0.00
Small Form Factor Chassis Mainstream Heatsink (95watts) (412-AABM)	\$0.00	100	\$0.00
SHIP MTL,SYSM,OptiPlex SFF (340-ACGR)	\$0.00	100	\$0.00
PowerDVD Software not included (429-AAGQ)	\$0.00	100	\$0.00
Thank You for Choosing Dell (340-ADBJ)	\$0.00	100	\$0.00
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Regulatory Label,9020SFF, Mexico (389-BCDL)	\$0.00	100	\$0.00
No Add On Card (382-BBBZ)	\$0.00	100	\$0.00
Intel Core I7 vPro Label (389-BBWO)	\$0.00	100	\$0.00
CFI Titan Code for CFI FIDA orBypass SI (364-1846)	\$0.00	100	\$0.00
CFI,Information, Validation,Select Any Microsoft OS (364-4107)	\$0.00	100	\$0.00
CFI Routing SKU (365-0257)	\$0.00	100	\$0.00
Integration of a Service Tag or Label (366-1036)	\$5.40	100	\$540.00
CFI,Information Client,Only (371-0941)	\$0.00	100	\$0.00
CFI,B7XK,Information,Label, Small,Factory Install (374-6679)	\$0.00	100	\$0.00
CFI,Information,CSRouting,Eligible,Factory Install (375-3088)	\$0.00	100	\$0.00

*Total Purchase Price:	\$88,633.51
Product Subtotal:	\$83,239.00
Tax:	\$5,394.51
Shipping & Handling:	\$0.00
State Environmental Fee:	\$0.00
Shipping Method:	LTL 5 DAY OR LESS

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