



Staff Report

Date: September 13, 2016

To: City Council

From: Valerie J. Barone, City Manager

Reviewed by: Justin Ezell, Director of Public Works

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Subject: **Considering award of purchase of three 2017 Ford Utility Police Interceptors to Future Ford of Concord in the amount of \$83,270.16. (Annual Vehicle Replacement Fund)**

Report in Brief

In July 2016 the City issued a request for bids to purchase three Utility Police Interceptors. Future Ford of Concord submitted the lowest responsible bid of \$83,270.16. Future Ford has provided vehicles and equipment to the City in the past and has satisfactory references.

Recommended Action

Staff recommends that the City Council award the purchase of three Utility Police Interceptors to Future Ford of Concord in the amount of \$83,270.16.

Background

Replacement of worn-out vehicles and equipment is an on-going effort to sustain fleet reliability and maintainability. Replacing vehicles and equipment at the end of their useful life saves the City money, reduces out-of-commission time, and helps ensure safety. The vehicles and equipment being replaced are no longer economically maintainable.

City vehicles and equipment are scheduled to be replaced after 6-10 years of use depending on type and use. The City has a total of 264 vehicles, of which twenty-seven (27) are assumed to be replaced this Fiscal Year.

City Council Agenda Report
Consider awarding purchase of three 2017 Ford Utility Police Interceptors to Future
Ford of Concord in the amount of \$83,270.16
September 13, 2016

Procurement Process

On July 13, 2016, the City issued a Request for Bid (RFB) notice in accordance with the City of Concord Procurement Policy. The notice was published on the City's website via Public Purchase System, which includes hundreds of registered vendors, posted in the glass box outside of the Finance building, and sent to the Concord Chamber of Commerce. Sixteen vendors who might be interested were solicited directly.

On Wednesday, August 3, 2016 bids were opened by the City Clerk's office. Seven (7) submittals were received ranging from \$83,270.16 to \$101,907.00, as shown on the Review Memo (Attachment 1). The Bid Tabulation is attached as Attachment 2.

The submittal from Future Ford is complete. In the submittal, Future Ford claimed the local vendor preference allowed under Policy and Procedure No. 142. Therefore, the grand total of \$83,270.16 has an evaluated grand total of \$79,106.65. Future Ford of Concord was the lowest bidder even before applying the local vendor preference.

Financial Impact

Funding to purchase these vehicles is included in the Fiscal Year 2016/17 annual vehicle replacement program.

Public Contact

The City Council Agenda was posted.

Attachments

1. Bid Tabulation

**City of Concord
Bid Sheet**

PROJECT RFB #2355
Three 2017 Ford Utility Police Interceptors

Bid Opening:
Wednesday,
August 3, 2016
10:00 a.m.

City Manager's Conference Room

Engineer's Estimate: \$27,000 ea x 3 = \$83,100

To be awarded:

COMPANY	TOTAL BID
Future Ford Lincoln of Concord 2285 Diamond Blvd. Concord, CA 94520	\$83,270.16
Albany Ford Subaru 718 San Pablo Avenue Albany, CA 94706	\$83,660.16
Wondries Fleet Group 1247 West Main Street Alhambra, CA 91801	\$87,045.00
Serramonte Ford 999 Serramonte Blvd Colma, CA 94014	\$88,027.47
Towne Ford 1601 El Camino Real Redwood City, CA 94063	\$90,381.96
Hansel Ford 3075 Corby Ave Santa Rosa, CA 95407	\$91,245.00
Fairway Ford 1350 Yorba Linda Blvd Placentia, CA 92870	\$101,907.00